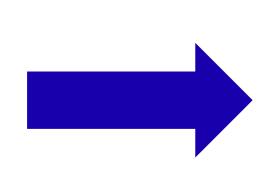
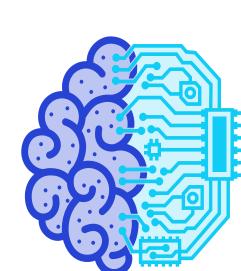


## Al Extracts. Validation Perfects.

Al software can process legacy contracts at scale - but without validation, extracted data is quite often incomplete, misaligned, or risky. Brightleaf ensures your migration is accurate, actionable, and ready for your CLM system.







### CLMs Promise Al-driven Migration; Reliability Requires Validation

AI excels at pattern recognition, but contract data is rarely standardized. Here's why simple extraction creates gaps:



Customized Definitions: AI can extract attributes, but not all "start dates," "renewals," or "termination clauses" are created equal. Each organization defines these fields differently based on business logic, region, or contract type. Without validation, Al interprets these inconsistencies as facts, creating mismatched data that derails CLM setup and reporting accuracy.

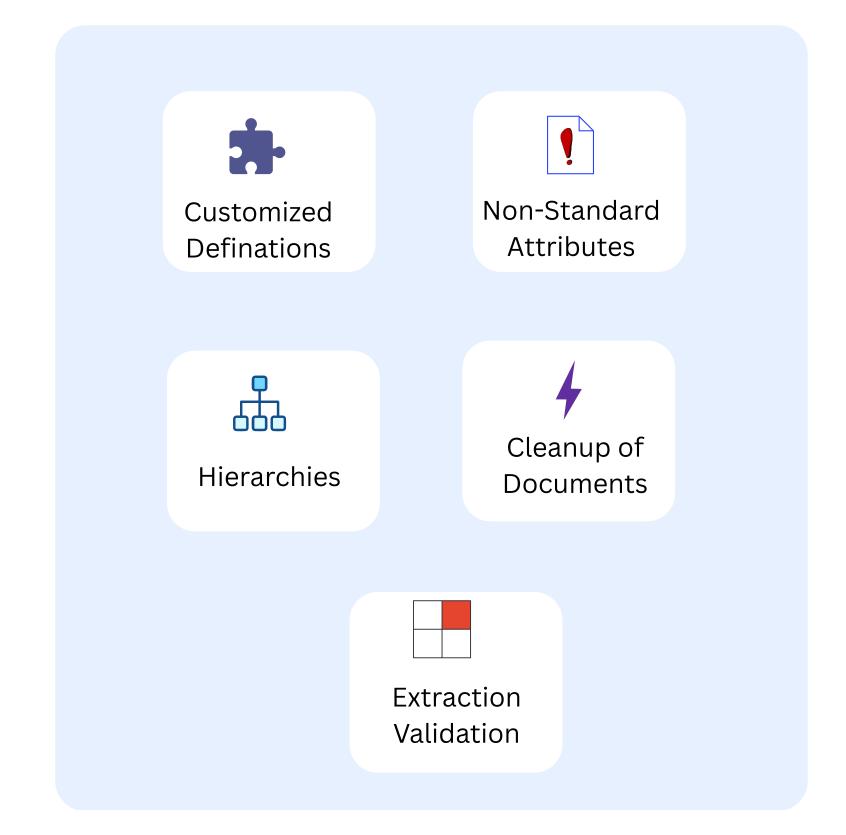
Non-standard Attributes: Negotiated or bespoke terms are often missed by AI. These high-risk clauses vary widely across industries, contract types, and business contexts. Validation ensures that even industry-specific attributes are accurately captured and classified.

Hierarchies: Detecting and organizing related documents like MSAs, SOWs, Amendments, and NDAs into a structured

hierarchy. Al extracts data points, but validation ensures these relationships are correctly mapped for accurate CLM

migration. Cleanup of Documents: AI can't extract what it can't find. Scattered folders, duplicates, and poorly scanned files leave huge gaps before extraction even begins. Cleanup organizes, names, and links every document, turning chaos into a complete,

Extraction Validation: Scanned PDFs, handwritten notes, or embedded tables reduce extraction accuracy - validation ensures nothing critical is lost.



## Incomplete Data = Risk



#### Accuracy Illusion:

structured repository ready for validation.

90% Al accuracy per attribute often translates to ~25% of contracts having errors at the contract level.



#### **Operational Friction:**

Dirty data in your CLM causes rework, inefficiencies, and severe user distrust in the new system.



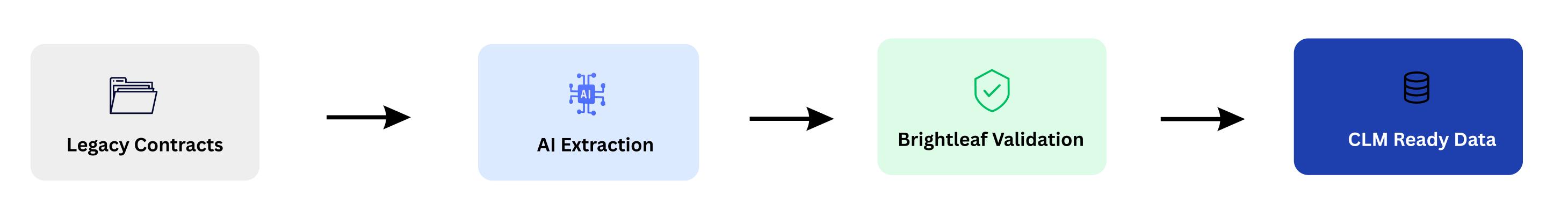
### **Business Value Impact:**

Poor contract management can cost up to 15% of annual business value (WorldCC).

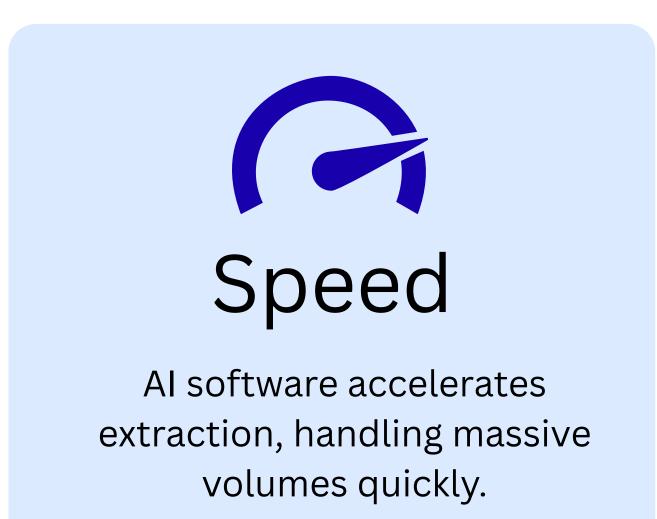
# Al for Scale, Validation for Accuracy

**PROBLEM** SOLUTION OUTCOME Al extracts attributes, but definitions differ per Validate all fields against your Accurate, consistent metadata. unique business rules. business. Hierarchies and dependencies are lost in raw Map and verify relationships across CLM-ready, structured data. data. clauses. Review of negotiated terms by legal Non-standard clauses are often missed by Risk-free, complete contract generic Al. experts. coverage. Scanned or poor-quality docs reduce AI Combine AI extraction with quality High-confidence, usable data. checks and human intervention. accuracy.

### The Brightleaf Flow

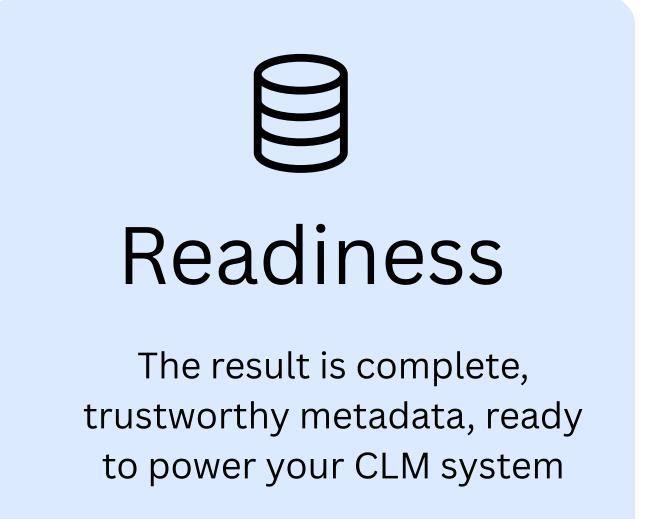


# Key Takeaways: Make Your Migration Reliable





business rules.



### Turn Al Extraction Into Trusted Data

Brightleaf ensures your legacy contracts are migrated accurately, completely, and ready to power your CLM system from day one.