

Brightleaf Solutions Automated Contract Abstraction Comes to The Rescue for This Healthcare Provider

The Client is an \$8B Fortune 500 healthcare provider. They operate or provide administrative services at over 1,000 outpatient centers throughout the United States, serving over 150,000 patients. They also operate over 50 facilities in 10 countries outside the U.S.

Brightleaf Solutions to the Rescue

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Months Behind Schedule

The Client was conducting a highly visible abstraction project to locate 1,700 legacy contracts and to abstract well over 150 provisions from each. It was moving slowly and costing the company a great deal of money.

The company was using a completely manual process involving a combination of in-house lawyers and an outsourced legal services provider. Finding, copying, and pasting a multitude of attributes across that huge body of documents was a slow, resource-intensive, expensive proposition. Additionally, it required a great deal of interaction with their business unit staff, further adding to the real cost. The project was nearly four

months behind, we decided to start over and bring in Brightleaf Solutions. By automating the process, Brightleaf Solutions completed the project in two weeks, used far less of our internal resources, and did it for one-third of what we were paying the outsource firm.”

Brightleaf Solutions’ [Automated Contract Abstraction](#) is a technology-assisted service that automates the entire process of abstracting information from contracts. The resulting data files are easily uploaded into virtually any contract management system (CMS), or can be used for analysis. Brightleaf Solutions’ optional Abstraction Analysis Tool delivers business intelligence across your executed agreements.

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months overdue, and the delay was being noticed by the Client’s senior-most management.

Brightleaf Solutions eliminates the need for in-house lawyers or expensive outsource firms to spend large amounts of

time and money searching through hundreds or even thousands of contracts to gather commercial terms, legal provisions and/or obligations. With Brightleaf Solutions, the contract abstraction process is almost completely

Rather than a group of lawyers trying to do it, it was much easier with Brightleaf because their people know technology and process. We no longer have to pay teams of high priced lawyers to do low-value work," he said.

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automated, eliminating the cost and time obstacles associated with traditional contract abstraction approaches.

For the Client, Brightleaf Solutions delivered the abstracted information in a structured database for easy import into their existing contract lifecycle management system.

“Before Brightleaf, one of the big challenges was trying to build consensus among all the outsourced lawyers working on the project, as well as dealing with inconsistency and a lot of human error. Brightleaf Solutions avoids all these problems by using automation,” according to the VP.

“We’ve never seen anything like this before,” he continued. “Our in-house lawyers love it because it achieves the goal with little effort on their part.”

“ In fact, on this one project alone, Brightleaf Solutions saved us nearly \$400,000.”

“Working with Brightleaf was extremely collaborative and refreshing,” according to the Client’s VP. “We were previously dealing more with process instead of legal interpretation.

In fact, after they turned to Brightleaf Solutions, the Client only needed two of their in-house lawyers to manage the abstraction project, review the data, and verify that Brightleaf Solutions delivered high quality results.

“Speed, accuracy, and cost savings were the benefits of working with Brightleaf Solutions, said the Client’s VP Legal Operations. “In fact, on this one project alone, Brightleaf saved us nearly \$400,000.”

Moving Forward

“With Brightleaf, now we can easily conduct additional abstractions and quickly bring the data into our system. It will save us money, free up internal legal staff, and allow us to meet our deadlines. We expect Brightleaf

to continue saving us hundreds of thousands of dollars per year, while enabling us to get the intelligence we need to quickly make informed decisions.”

Put Brightleaf Solutions Automated Contract Abstraction and Analysis to Work For You

Contact Brightleaf Solutions today for more information, a demonstration, or to discuss a [test abstraction project](#).

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